CHUMPORN PALM OIL INDUSTRY PUBLIC COMPANY LIMITED
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Ref. MO 003/2026

February 27, 2026

Subject: Management Discussion and Analysis for the year 2025

Dear: President,
The Stock Exchange of Thailand

Chumporn Palm Oil Industry Public Company Limited would like to report on the performance of the Company and its subsidiaries for the Year 2025. The consolidated financial statement had a net profit of Baht 418.49 million, whereas in the previous year it had a net profit of Baht 320.59 million. The Company and its subsidiaries had earnings before interest, tax and depreciation and amortization expenses for the Year 2025 amounting to Baht 735.59 million, which was increased of Baht 97.90 million when compared with the previous year.

Financial Performance Analysis

1) The turnover Baht 5,325.53 million during the Year 2025 increased Baht 132.64 million or 2.55% from the previous year. The main reason was the average selling price increased 2.97% but the sales volume of the main products decreased 4.5%.
2) The cost of sales Baht 4,367.90 million during the Year 2025 decreased by Baht 50.54 million or 1.14% from the previous year due to decrease in the average cost of direct materials, which a result in the percentage of gross profit increased from 14.91% to 17.98%.
3) The selling expenses were Baht 120.52 million during the Year 2025, increased of Baht 1.15 million or 0.96%. The main reason was increased in sales promotion expenses.
4) The administrative expenses were Baht 296.54 million during the Year 2025, decrease by Baht 2.48 million or 0.83%. The main reason was no expenses related to the sale of land.

Please be informed accordingly.

Yours sincerely,

(Ratsamee Pongjindanon)
Chief Financial Officer

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